


Contracts Staff
PO Box 265
Springfield, VA 22150

12 March 1992

Mancon
7520 I Fullerton Rd.
Springfield, VA 22153

Attention: James Fitzpatrick

Dear Mr. Fitzpatrick:

Reference is made to your quotation submitted on 18 February 1992 for the Cushioning Material Requirements for fiscal year 1992.

Your quotation has been reviewed by responsible officials of this organization. It has been determined that your quotation submission met Government's requirements, however, your quotation was not the lowest price offered for this requirement.

In accordance with Federal Acquisition Regulation (FAR) 15.100, the following information is provided:

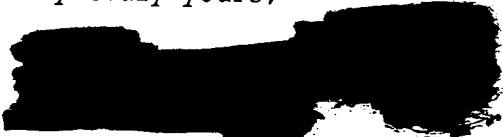
A firm fixed price contract in the amount of \$62,330.00 for all line items was awarded to the following firm:

R.S. Willard
18950 Woodfield Rd.
Gaithersburg, MD 20879

Should you desire any additional information pertaining to your offer or the evaluation process, you may submit a request in writing to the undersigned by 31 March 1992.

We would like you to know that your interest in fulfilling our requirement is greatly appreciated and trust that we may have the opportunity to contact you for future requirements.

Very truly yours,


Contracting Officer

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